

# **Decoding Your Investment World**

Keeping You Ahead of What's Next

30 June 2024

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### This Is AllianceBernstein (AB)



#### **About Our Firm**

- Founded in 1967, solely focused on investment management and research
- HQ in Nashville, TN; offices in 27 countries and 53 cities; presence in EMEA (44 years), Asia (37 years), Australia (32 years); new office openings in South America and the Middle East
- UN-endorsed PRI signatory since 2011; Columbia Climate School partnership
- \$770 billion in AUM across Institutional, Retail and Private Wealth, with sell-side research business



#### **How We Partner with Clients**

- Strong belief in adding value for clients well beyond individual investment strategies, including:
  - Intense focus on sharing thought leadership
  - Meetings with AB economic, market and SAA experts
  - Educational sessions on timely topics including data science and climate risk; workshops on DEI and culture
  - Analytical support including whole portfolio analysis



### **Investment Strategies**

- Multi-faceted provider of investment solutions, enabling cost-effective implementation for clients
- Equities (\$254 billion), Fixed Income (\$268 billion), Multi-Asset (\$194 billion) and Alternatives\* (\$53 billion); \$39 billion in private-credit solutions
- Willingness to customize and package solutions for delivery to all end-client types, including SMAs, dailyvalued mutual funds, ETFs, interval funds, CITs and more
- 472-person investment team; average PM experience of 23 years and analyst experience of 15 years<sup>†</sup>



### **Culture and Diversity, Equity & Inclusion**

- Collaboration and empowerment can drive innovation and a high level of responsiveness to client needs
- Investing in talent: our 24 Operating Committee members have on average 20 years with AB and 30 years of industry experience
- We strive for diversity of thought and experience, which fosters an inclusive environment and support of diverse talent
- Multiple programs are in place to recruit and advance diverse talent

UN: United Nations; PRI: Principles for Responsible Investment; AUM: assets under management; SMAs: separately managed accounts; ETFs: exchange-traded funds; CITs: collective investment trusts; PM: portfolio manager; SAA: strategic asset allocation; DEI: diversity, equity & inclusion

\*Alternatives AUM excludes levered capital and does not include uncalled capital commitments. †Investment team includes portfolio managers and buy-side analysts across all asset classes. Excludes buy-side trading professionals. As of 30 June 2024. Source: AB

### **Committed to Delivering Better Investment Outcomes for Our Clients**

Diverse perspectives lead to differentiated insights and innovative solutions



#### **Fostering Diverse Perspectives**

Our culture engages people with different backgrounds, viewpoints and ways of thinking, bringing out the best in our firm—and for our clients.



### **Embracing Innovation**

We challenge convention by applying new information sources and disruptive technology to advance our capabilities and the ways we serve clients.



### **Generating Differentiated Insights**

We integrate diverse perspectives and broad expertise, collaborating across disciplines. Material ESG factors are considered throughout most of our actively managed strategies. This helps us break down silos and deliver investment clarity.



### **Commitment to Responsible Investment**

We pursue responsibility—from how we work and act to the solutions we deliver to clients.

### Serving Clients with Our Global Reach and Integrated Network

50+

years of experience in investment management

\$770 Billion

in solutions for investors ranging from individuals to the world's largest institutions 53 Cities

An on-the-ground presence across 27 countries and jurisdictions

515

Investment Professionals\*

**Since 2011** 

PRI signatory

ESG: environmental, social and governance; PRI: Principles for Responsible Investment \*Total Investment Professionals includes AB CarVal Investors team members. As of 30 June 2024. Source: AB



### **Fostering Diverse Perspectives**

A diverse, engaged culture brings out the best in our people—and for our clients





### Building a Diverse Culture

- Our CEO is a member of CEO Action for Diversity & Inclusion\*
- Recognized as a Leader in LGBTQ+ Workplace Inclusion for earning a score of 100 on the Corporate Equality Index<sup>†</sup>
- Chief Diversity Officer and a role focused on diverse talent
- Development and training initiatives (i.e., Career Catalyst, global antiracism training)
- Launched new disabilities-focused ERG called AB ADAPT
- Became a supporting partner of Disability:IN



### **Engaging Employees**

- Introduced a hybrid working model that gives employees two days a week to choose where they work
- Over 40 Employee Resource Group (ERG) and Employee Wellness Group (EWG) chapters with 1,000+ participants<sup>‡</sup>
- Over 100 ERG and EWG events hosted globally<sup>‡</sup>
- Launched AB Connect, a monthly newsletter that highlights firmwide news and culture; cultivated "remote but not distant" culture
- Annual "AB Voice" surveys give employees a chance to be heard§



### Supporting Our Communities

- Our holistic approach to giving back follows a five-pillared strategy: philanthropy, volunteering, board participation, gift matching and civic engagement. It connects our people and resources to charitable organizations that work every day to meet our communities' most pressing needs
- Since 2019, the firm—together with our people—has donated nearly \$34 million to charitable organizations worldwide<sup>||</sup>
- Support 2,500 different charities through philanthropy and employeedirected gift matching#
- Over 20,000 hours dedicated to volunteering
- AB employees currently serve on more than 100 nonprofit boards

\*Effective August 2018. †Score given by the Human Rights Campaign Foundation; AB achieved a score of 100 every year from 2016 to 2023. ‡For 2019. §Effective 2019, moved to annual from biannual. ||Total for 2019–2023 by employees and eligible for company matching gifts. #Number of organizations impacted worldwide Source: Human Rights Campaign Foundation and AB



### **Generating Differentiated Insights**

Distinctive research brings investment clarity and better outcomes to our clients



Collaborative

Culture

**Global Research** 

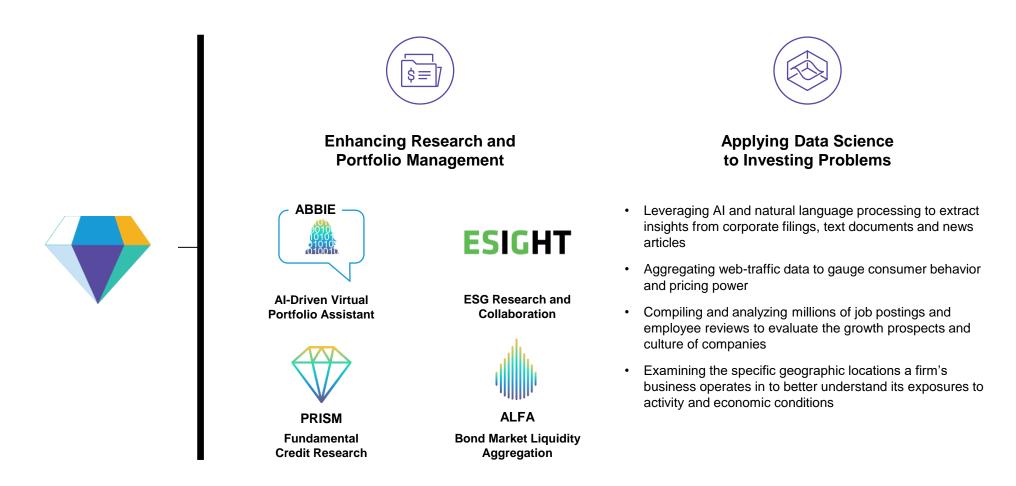
Network

Intellectual

Curiosity

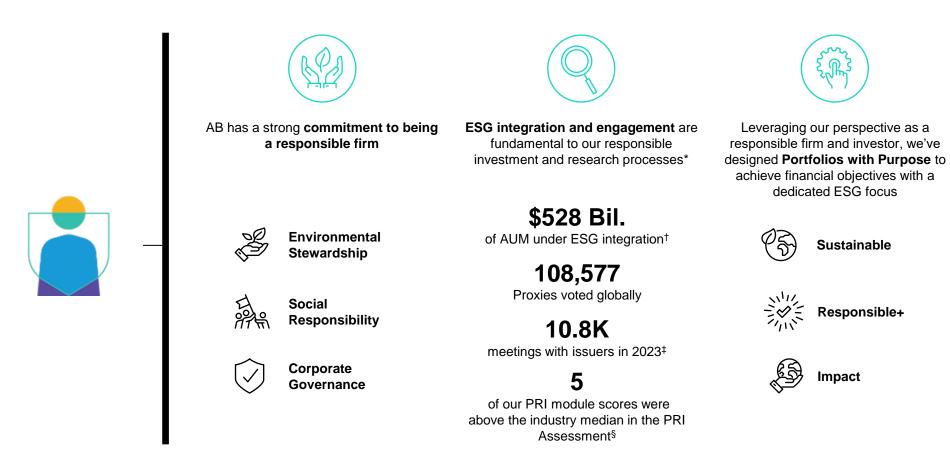
### **Embracing Innovation**

Applying new information sources and disruptive technology to help keep our clients ahead



### **Commitment to Responsibility**

We pursue responsibility—from how we work and act to the solutions we deliver to clients



AUM: assets under management; PRI: Principles for Responsible Investment

‡Multiple AB analysts may have attended a single meeting. §Please refer to AB's 2022 PRI Assessment and 2022 PRI Transparency Report. Five of our module scores were above the industry median, seven were in line with the industry median and four were below the industry median. For the full report on our scores and the PRI 2023 methodology.



<sup>\*</sup>We integrate material ESG factors into most of AB's actively managed strategies. AB engages companies where it believes the engagement is in the best financial interest of our clients. †Assets managed using ESG integration are as of 31 March 2024. Proxy vote results are for the 2023 proxy season.

### **Latest Corporate Highlights**

#### **AB** in the News

- \$770 billion in AUM as of 30 June 2024
- AB hires Geoff Cornell as Chief Investment Officer of Insurance
- Chris Hogbin assumes newly created role as AB's Global Head of Investments
- Andrew Chin named Chief Artificial Intelligence Officer
- AB completes joint venture with Bernstein Research Services and Société Générale

#### Responsibility

- Collaboration with Columbia University's Climate School
- eCornell investor day training on social issues
- Supporting humanitarian aid to Middle East and Ukraine
- Accepted as a signatory to the UK Stewardship Code for the fourth year in a row
- Joined the Access to Medicine Foundation as a signatory investor
- Joined the World Benchmarking Alliance as an investor ally

#### **Client Conversations**

- The Book for 2024: A Preliminary Language for a Post-Global World
- Volatility, Artificial Intelligence, Private Markets
- Calculated Risk Management: Strategy. Tools and Culture for Equity Portfolios
- ABIQ 2Q 2024—Innovation: The Essential Investment Ingredient
- Systematic Fixed-Income Investing Comes of Age

#### **Innovation**

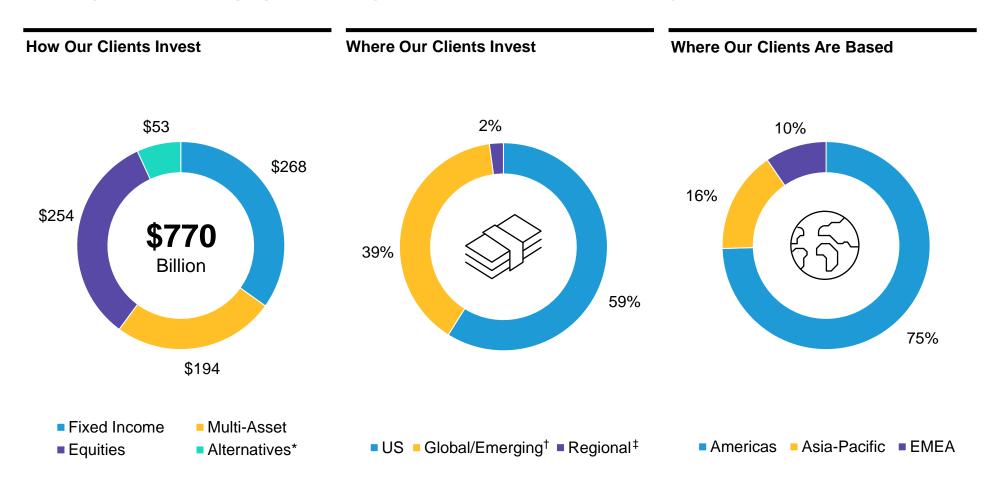
- New AB Investment Solutions and Sciences SBU
- "ESIGHT" ESG research and collaboration tool
- Abbie, ALFA, PRISM (AB fixed-income tech suite)
- "Alphalytics" alpha assessment tool
- Strategic asset allocation and manager selection capabilities
- · Al-powered investment capability

AUM: assets under management; Al: artificial intelligence. As of 30 June 2024



### Partnering with Diverse Clients to Meet Needs and Solve Challenges

Working with wide-ranging investors gives us a deeper understanding of what really matters



In US dollars. Numbers may not sum due to rounding.

As of 30 June 2024. Source: AB



<sup>\*</sup>Alternatives assets under management excludes levered capital and does not include uncalled capital commitments.

<sup>†</sup>Global and Europe, Australasia, and the Far East services, including those that invest in emerging markets, and stand-alone emerging-market services ‡Regional services outside the US

### Harnessing Diverse Thinking to Drive Differentiated Insights

Different viewpoints, broad expertise and a culture of collaboration foster better ideas



Map shows research and investment-management offices.

†"Shared Analysts" reflects Investment Solutions and Science Analysts and Responsible Investing Analysts. As of 30 June 2024



<sup>\*</sup>As of 31 December 2023, AB CarVal Investors Investment Professionals are captured under Alternatives, whereas "Analysts" are defined as Investment Professionals who support the investment process, and "Portfolio Managers" are defined as those with investment decision-making or voting authority.

### A Broad Range of Solutions to Improve Client Outcomes

Our platform of innovative strategies helps investors achieve their unique objectives



### **Equities**

Boutique-Like Focus; Global Reach and Network



### **Fixed-Income**

An Innovative and Unified Platform Connected by Technology



### **Multi-Asset**

Focus on Client Outcomes; Insight Across All Markets

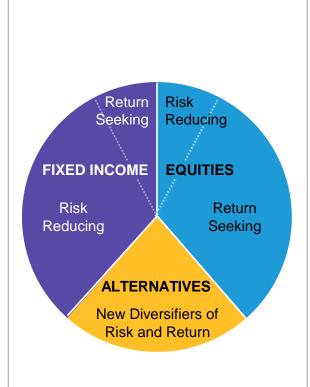


### **Alternatives**

Independent Agility; Institutional Strength

### **Finding Answers Across the Capital Structure**

A Diverse Range of Strategies and Tailored Solutions



#### **Equities**

#### **Risk Reducing**

- All China Equity
- Emerging Markets Low Volatility Equity
- Low Volatility Equity
- Low Volatility Total Return Equity
- US Low Volatility Equity

#### **Return Seeking**

- American Growth
- · Asia Ex-Japan Equity
- China A Share Equity
- · Concentrated Global Equity
- Concentrated US Equity
- · Emerging Markets Growth
- Emerging Markets Value
- European Equity
- European Growth
- Eurozone Equity
- Global Core Equity
- Global Equity Blend
- Global Growth
- Global Low Carbon
- · Global Real Estate Securities
- Global Value
- India Growth
- · International Health Care
- International Technology
- · Japan Strategic Value
- Select US Equity
- Sustainable Global Thematic
- Sustainable US Thematic
- US Small and Mid-Cap

### **Alternatives**

**Multi-Asset** 

All Market Income

· Emerging Markets Multi-Asset



- Multi-Strategy Alternative
- Select Absolute Alpha

### **Fixed Income**



#### Return Seeking

- Asia Pacific Local Currency Debt
- China Bond
- Emerging Market Corporate Debt
- Emerging Market Local Currency Debt
- Emerging Markets Debt
- Global High Yield
- Short Duration High Yield
- Sustainable Euro High Yield
- · US High Yield

### Income Focused/Barbell

- American Income
- Asia Income Opportunities
- European Income
- Global Income
- · Mortgage Income
- RMB Income Plus
- · Sustainable Income

#### Risk Reducing

- Global Dynamic Bond
- · Global Plus Fixed Income
- · Short Duration Bond

#### For illustrative purposes only.

There can be no assurance that any strategy will achieve its investment objectives As of 30 June 2024



### **A Word About Risk**

Investment in the Fund entails certain risks. Investment returns and principal value of the Fund will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The Fund is meant as a vehicle for diversification and does not represent a complete investment program. Risks are described in the Fund's prospectus. Prospective investors should read the prospectus carefully and discuss risk and the fund's fees and charges with their financial adviser to determine if the investment is appropriate for them.

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